

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

June 24, 2019

MEMORANDUM

APPROVED BY BOARD

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of 93 school replacement copiers in the amount of \$533,500 through Bid No. 4400003732, Multifunction Devices and Related Services; and

WHEREAS, The acquisition of 93 school replacement copiers has been reviewed by legal counsel; now therefore be it

Resolved, That 93 school replacement copiers be purchased and financed for a four-year term in the amount of \$533,500 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the Board of Education president and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B3400192 Statewide Contract for Document Imaging Solutions  
Responsible Office: Department of Business Information Services

Awardee

Xerox Corporation, Rochester, New York  
(Local Affiliate: Columbia, Maryland)

\$ 43,800

062.15.B3	Elevator Preventive Maintenance, Service, and Repair—Extension Responsible Office: Division of Maintenance  <u>Awardee</u>  Elcon Enterprises, Inc., Upper Marlboro, Maryland	\$520,000
190510	Network Backup Critical Service Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  Atlantech Online, Inc., Silver Spring, Maryland	\$102,000
4400002265	Environmental Hazard Abatement, Underground Storage Tanks, Spills, and Drums—Extension Responsible Office: Division of Maintenance  <u>Awardee</u>  Apex Companies, LLC, Rockville, Maryland	\$200,000
4400003732	Multifunction Devices and Related Services Responsible Office: Department of Materials Management  <u>Awardee</u>  Capitol Document Solutions, LLC,* Rockville, Maryland	\$533,500
4400006674	Wireless Voice and Data Services—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  AT&T Corporation, Oakton, Virginia	\$350,000
934500 0104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  Recovery Point Systems, Inc., Gaithersburg, Maryland	\$346,140

GS-35F-0249J	Managed DDOS Security Service—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  AT&T Corporation, Oakton, Virginia	\$ 70,700
GS-35F-429GA	Maintenance and Support for IBM Hardware and EMC SAN—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  Curvature, Inc., Charlotte, North Carolina	\$ 64,562
JMI-601-07	Library Management System—Extension Responsible Office: Department of Business Information Services  <u>Awardee</u>  Follett School Solutions, Inc., McHenry, Illinois	\$105,143
KSH-324-17	No. 2 Fuel Oil—Extension Responsible Office: Department of Facilities Management  <u>Awardee</u>  PAPCO, Inc., Aston, Pennsylvania	\$ 80,000
P-063	Energy Consulting Services—Extension Responsible Office: Department of Facilities Management  <u>Awardee</u>  Enel X North America, Inc., Baltimore, Maryland	\$188,000
PLTW 2019-2020	Biomedical Sciences and Technology Education Programs—Extension Responsible Office: Office of School Support and Improvement  <u>Awardee</u>  Project Lead The Way, Inc., Indianapolis, Indiana	\$262,617

1013.1	Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Division of Maintenance  <u>Awardee</u>  Montgomery County—Office of Finance, Rockville, Maryland	\$640,000
1162.1	Pinnacle Gradebook Support—Extension Responsible Office: Department of Technology Integration and Support  <u>Awardee</u>  Wazzle, LLC, Charlotte, Michigan	\$110,000
4127.5	Recycling Services Responsible Office: Department of Facilities Management  <u>Awardees</u> (See note on page 9)  Bates Trucking Company, Inc.,* Bladensburg, Maryland Potomac Disposal, Inc., Gaithersburg, Maryland Total	\$850,000
4166.1	Professional Development Management System—Extension Responsible Office: Department of Technology Integration and Support and Department of Business Information Services  <u>Awardee</u>  PeopleAdmin, Inc., Dallas, Texas	\$474,000
4169.1	Subscription Fee for Automated Reading Assessments—Extension Responsible Office: Department of Technology Integration and Support  <u>Awardee</u>  Amplify Education, Inc., Brooklyn, New York	\$562,000

4236.1	Communication Outreach Tool—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Blackboard, Inc., Pittsburgh, Pennsylvania (Local Affiliate: Washington, D.C.)	\$437,045
4253.1	Unicenter Service Desk Licensing—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	CA, Inc., Islandia, New York, (Local Affiliate: Herndon, Virginia)	\$ 79,850
4257.1	Subscription for Professional Training and Consulting Services—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Northwest Evaluation Association, Portland, Oregon	\$935,000
4274.1	Lawson Consulting and Maintenance—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u>	
	Infor (US) Inc., Alpharetta, Georgia	\$615,899
4319.1	Data Center Maintenance and Monitoring—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	Schneider Electric IT Mission Critical Services, Inc. West Kingston, Rhode Island (Local Affiliate: Columbia, Maryland)	\$ 41,813

4324.1	School Activity Fund Accounting and Management Software System—Extension Responsible Office: Department of Business Information Services  <u>Awardee</u>  TRA School Software Solutions, Wilmington, North Carolina	\$ 92,929
4335.1	Maximo Subscription and Support—Extension Responsible Office: Division of Maintenance  <u>Awardee</u>  IBM Corporation, Baltimore, Maryland	\$ 47,393
4425.1	Turnitin Feedback Studio—Extension Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardee</u>  Turnitin LLC, Oakland, California	\$161,250
4461.1	Resources Allocation Analysis—Extension Responsible Office: Office of the Chief Financial Officer  <u>Awardee</u>  Education Resource Strategies, Inc.,* Watertown, Massachusetts	\$299,000
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension Responsible Office: Department of Business Information Services  <u>Awardee</u>  Oracle America, Inc., Redwood Shores, California	\$800,000
4475.1	English for Speakers of Other Languages (ESOL) Instructional Program Consultants Responsible Office: Office of Curriculum and Instructional Programs  <u>Awardee</u>  SupportEd, LLC,* Fairfax, Virginia	\$ 48,244

4486.1	Interactive Reading Intervention Responsible Office: Office of Special Education  <u>Awardee</u>  Read Naturally, Inc., Saint Paul, Minnesota	\$ 39,900
4546.1	Purchase of Mitel Software Assurance and Support—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  Chesapeake Communications, Inc., North Chesterfield, Virginia	\$ 74,157
4885.1	Summer RISE Banquet Responsible Office: Partnerships Unit  <u>Awardee</u>  Marriott Hotel Services Inc., North Bethesda, Maryland	\$ 45,000
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services  <u>Awardee</u>  Intellias, Inc., Farmers Branch, Texas	\$ 64,460
7230.1	Parts for Chromebook Repair and Maintenance—Extension Responsible Office: Department of Infrastructure and Operations  <u>Awardee</u>  Acer Service Corporation, Temple, Texas	\$800,000
7232.1	Read&Write Software for Google Chrome—Extension Responsible Office: Department of Technology Integration and Support  <u>Awardee</u>  Texthelp Systems, Inc., Woburn, Massachusetts	\$ 60,000

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1162.1	Pinnacle Gradebook Support—Extension Responsible Office: Department of Technology Integration and Support  <u>Awardee</u>  Wazzle, LLC. Charlotte, Michigan	\$110,000
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4236.1	Communication Outreach Tool—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Blackboard, Inc., Pittsburgh, Pennsylvania (Local Affiliate: Washington, D.C.)	\$437,045
4253.1	Unicenter Service Desk Licensing—Extension Responsible Office: Department of Infrastructure and Operations	
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4257.1	Subscription for Professional Training and Consulting Services—Extension Responsible Office: Department of Technology Integration and Support	
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	Education Resource Strategies, Inc.,* Watertown, Massachusetts	\$299,000
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u>	
	Oracle America, Inc., Redwood Shores, California	\$800,000
4475.1	English for Speakers of Other Languages (ESOL) Instructional Program Consultants Responsible Office: Office of Curriculum and Instructional Programs	
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4486.1	Interactive Reading Intervention Responsible Office: Office of Special Education	
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	Read Naturally, Inc., Saint Paul, Minnesota	\$ 39,900
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	Chesapeake Communications, Inc., North Chesterfield, Virginia	\$ 74,157
4885.1	Summer RISE Banquet Responsible Office: Partnerships Unit	
	<u>Awardee</u>	
	Marriott Hotel Services Inc., North Bethesda, Maryland	\$ 45,000
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u>	
	Intellias, Inc., Farmers Branch, Texas	\$ 64,460
7230.1	Parts for Chromebook Repair and Maintenance—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	Acer Service Corporation, Temple, Texas	\$800,000
7232.1	Read&Write Software for Google Chrome—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Texthelp Systems, Inc., Woburn, Massachusetts	\$ 60,000

7233.1	Open Data Web Site and Data Visualization Tools—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Socrata, Inc., Seattle, Washington	\$ 69,064
7234.1	TaxFactory System for Lawson—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u>	
	Business Software, Inc., Norcross, Georgia	\$ 31,112
7241.1	Purchase of 3-D Printers and Cables Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Monoprice, Inc., Rancho Cucamonga, California	\$ 50,000
9021.9	Doors and Door Hardware—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9)	
	Precision Doors and Hardware, LLC, Alexandria, Virginia	
	Prevost Construction Company, Woodbine, Maryland	
	Total	\$ 98,000
9113.6	Beverages and Equipment—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Steve's Frozen Chillers, Inc., Boynton Beach, Florida	\$461,850

9149.1	Onion Rings—Extension Responsible Office: Division of Food and Nutrition Services  <u>Awardee</u>  Tasty Brands, LLC, Syosset, New York (Local Affiliate: Baltimore, Maryland)	\$ 84,579
9446.1	Wi-Fi Monitor for Energy Management Systems—Extension Responsible Office: Division of Maintenance  <u>Awardee</u>  Control Solutions, Inc., St. Helens, Oregon	\$ 25,000
9457.1	Provide Medical Services, Alcohol Drug Testing and Physicals for Staff, School Bus and Vehicle Drivers Responsible Office: Department of Transportation  <u>Awardees</u> (See note on this page)  All Day Medical Care Clinic, Gaithersburg, Maryland Adventist Health Care Urgent Care Centers, Inc., Gaithersburg, Maryland Briggs Chaney Walk In Clinic, LLC, Silver Spring, Maryland Medical Access, PC,* Germantown, Maryland White Glove Drug & Alcohol Testing, Inc.,* Severna Park, Maryland Total	\$90,000
9620.5	Replace Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)  <u>Awardees</u> (See note on this page)  Colossal Contractors, Inc.,* Burtonsville, Maryland Unisource Services, LLC,* Spencerville, Maryland Total	\$500,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$11,554,007

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.



Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report  
June 24, 2019

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B3400192	Statewide Contract for Document Imaging Solutions	N/A	State of Maryland				
060B7400088	Radio Communications—Extension	N/A	State of Maryland				
062.15.B3	Elevator Preventive Maintenance, Service, and Repair—Extension	N/A	Howard County Public Schools Contract				
190510	Network Backup Critical Service	N/A					
4400002265	Environmental Hazard Abatement, Underground Storage Tanks, Spills, and Drums—Extension	N/A	Howard County Government Contract				
4400003732	Multifunction Devices and Related Services	N/A	US Communities Contract				
4400006674	Wireless Voice and Data Services—Extension	N/A	Fairfax County Public Schools Contract				
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension	N/A	Montgomery County Department of Technology Services Contract				
GS-35F-0249J	Managed DDOS Security Service—Extension	N/A	General Services Administration Contract				
GS-35F-0765R	Information Technology Equipment, Software and Services—Extension	N/A	General Services Administration Contract				
GS-35F-429GA	Maintenance and Support for IBM Hardware and EMC SAN—Extension	N/A	General Services Administration Contract				
JMI-601-07	Library Management System—Extension	N/A	Baltimore County Public Schools Contract				
KSH-324-17	No. 2 Fuel Oil—Extension	N/A	Baltimore County Public Schools Contract				
P-063	Energy Consulting Services - Extension	N/A					
PLTW 2019-2020	Biomedical Sciences and Technology Education Programs—Extension	N/A	Project Lead The Way Contract				
1013.1	Montgomery County Solid Waste Disposal Fee—Extension	N/A					
1162.1	Pinnacle Gradebook Support—Extension	N/A					
4127.5	Recycling Services	16	3	2	1	2	1
4166.1	Professional Development Management System—Extension	N/A					
4169.1	Subscription Fee for Automated Reading Assessments—Extension	N/A					
4236.1	Communication Outreach Tool—Extension	N/A					
4253.1	Unicenter Service Desk Licensing—Extension	N/A					
4257.1	Subscription for Professional Training and Consulting Services—Extension	N/A					
4274.1	Lawson Consulting and Maintenance—Extension	N/A					
4319.1	Data Center Maintenance and Monitoring—Extension	N/A					

Bid Activity Report  
June 24, 2019

Bid No.	Bid Name	Total No. of Vendors Mailed	Total No. MFD Vendors Mailed	Total No. of Bids Received	Total No. MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4324.1	School Activity Fund Accounting and Management Software System—Extension	15	0	4	0	1	0
4335.1	Maximo Subscription and Support—Extension	N/A					
4425.1	Turnitin Feedback Studio—Extension	N/A					
4461.1	Resource Allocation Analysis—Extension	1	0	3	1	1	1
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension	N/A					
4475.1	English for Speakers of Other Languages (ESOL) Instructional Program Consultants	9	1	5	1	1	1
4486.1	Interactive Reading Intervention	N/A					
4546.1	Purchase of Mitel Software Assurance and Support—Extension	N/A					
4885.1	Summer RISE Banquet	N/A					
7141.4	Telecommunications and Network Wiring Installation and Integration, Broadband Cable Network and Installation of Internal, External IP Surveillance Cameras—Extension	17	3	10	2	10	3
7219.1	Intellias Job Automation Application—Extension	N/A					
7230.1	Parts for Chromebook Repair and Maintenance—Extension	N/A					
7232.1	Read&Write Software for Google Chrome—Extension	N/A					
7233.1	Open Data Web Site and Data Visualization Tools—Extension	N/A					
7234.1	TaxFactory System for Lawson—Extension	N/A					
7241.1	Purchase of 3-D Printers and Cables	N/A					
9021.9	Doors and Door Hardware—Extension	12	1	3	1	2	0
9113.6	Beverages and Equipment—Extension	6	0	2	0	1	0
9149.1	Onion Rings—Extension	1	0	1	0	1	0
9446.1	Wi-Fi Monitor for Energy Management Systems—Extension	9	0	3	0	1	0
9457.1	Provide Medical Services, Alcohol Drug Testing and Physicals for Staff, School Bus and Vehicle Drivers	15	5	9	3	5	2
9620.5	Replace Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations	26	17	5	4	2	2